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POSMETRANS

Policy measures for innovation in **T**RANSport sector with special focus on **S**mall- and **M**edium sized **E**nterprises
 - factors and recommendations for success and sustainability -

Deliverable 1.5

Four different questionnaires for innovation stakeholders / pioneer investors

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PU	Public	X
PP	Restricted to other programme participants (including the Commission Services)	
RE	Restricted to a group specified by the consortium (including the Commission Services)	
CO	Confidential, only for members of the consortium (including the Commission Services)	

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Elaboration of the questionnaires for innovation stakeholders

1. Introduction

This task has the goal, on basis of project-related method, of developing four different questionnaires. The questionnaires are appropriate for the individual stakeholders. As possible stakeholders in the area of innovation are SME and large companies, research institutes (public and/or private), networks, public bodies and other policy makers.

2. Main objectives

The main objectives of the POSMETRANS survey are to get answers concerning the following questions:

1. How spreads innovation into the market?
2. How is the influence of networks on the stimulation of the innovation process?
3. How is the impact of European and national policy measures?

3. Structure of the questionnaires

The questionnaires consist of five sections.

The first section provides general information about the individual stakeholder interviewed (companies, R&D institutes, networks and organisations/public bodies).

The second section, called technology profile, provides information about the innovative technologies the interviewee deploys regarding ICT, Greening, Co-Modality, Safety and Security. A section "other" has been added for additional topics.

Each section contains a blank column to provide the possibility to the interviewee to provide additional answers; e.g. "greening" could be achieved not only by innovative technologies, but also by innovative management practices.

In order to evaluate the deployment of such technologies, the partners decided to use the model of an evaluation questionnaire with a rating from 1 (insignificant/not at all) to 5 (major role/ definitely).

In the third section, the focus is set on the diffusion of innovation. The POSMETRANS survey wants to experience how important innovation is for stakeholders, how they get information concerning innovation and what are the main difficulties encountering R&D activities.

The fourth section is dedicated to the role of networks. The questions focus on the demand concerning network services and the using of these services. Last but not least is to check how important networks are for political initiatives.

The fifth section is focused on the impact of European and National Policies. In a first step, the questions deal with general issues related to the knowledge about EU-Research programmes/policy, the experience of the stakeholder in such programmes (i.e. skills and know-how, reputation, economic benefits). In a second step, the questions concern the positive and/or negative experience of the interviewee with European/national Funding programmes.

The last section of the questionnaire relates statistical information about the company, institute, organisation or network.

Regarding the questionnaire for companies, the partners decide to use the same one for large companies and for SMEs as well, because the questions are formulated so that they are dedicated to an economical/industrial stakeholder (independent from its size). The differentiation between these two types of stakeholders is made in the last section of the questionnaire (cf. Section 6). Afterwards, these two stakeholders will be differentiated in the evaluation of their answers by the evaluation of the results that will be related in D 3.1, D4.1 and D5.1.

4. Appendix

Following are the four questionnaires for innovation stakeholders.

Disclaimer

The content of the publication herein is the sole responsibility of the publishers and it does not necessarily represent the views expressed by the European Commission.

Questionnaire for organisations

Project summary

POSMETRANS is a Coordination and Support Action funded by the European Commission within the scope of the Seventh Framework Programme (FP 7). It aims at promoting sustainable surface transport by providing policy support for innovative technologies and processes in transport.

On the basis of an international network consisting of six partners from five different countries, POSMETRANS will explore the efficiency of European policy measures for innovation in the transport sector with special focus on Small- and Medium sized Enterprises (SMEs).

Our strategy

POSMETRANS partners are convinced that an improvement of the current situation in surface transport goes through the elaboration of a conceptual framework for European policy makers. After innovative technologies and policy measures are identified, a Strengths, Weaknesses, Opportunities and Threats (SWOT) analysis will be performed by interviewing innovative key players. Best practice will be thus identified and then validated by an expert panel. This will lead to the elaboration of recommendations to the European Commission.

POSMETRANS Survey

One of the most important part of the POSMETRANS survey is the development of four different questionnaires adapted to different key players (e.g. companies, RTD institutes, networks and organisations/institutions like public bodies).

Main objectives

The main objectives of the POSMETRANS survey are to get answers concerning the following questions:

1. How does innovation spread into the market?
2. How is the influence of networks on the stimulation of the innovation process?
3. How is the impact of European and national policy measures?

Table of contents

The questionnaire consists of different sections:

Section 1:	Organisation data
Section 2:	Technology profile
Section 3:	Diffusion of innovation
Section 4:	Role of networks
Section 5:	Impact of European and National Policies
Section 6:	Statistical information of the organisation

17-11-2010

Section 1: Organisation data

Name of the organisation:	
Street:	
Town:	
Representative's name:	
Position:	
Email:	
Phone:	
Fax:	
Website:	
Date of interview:	
Interviewer's name:	

The questionnaire was administered by:

- Personal interview (face-to-face)
- Telephone interview
- By mail

Section 2: Technology profile

2.1 Which innovative technology mentioned below does your organisation boost? / In which technology field is your organisation most involved?

Please rate the technologies listed below from 1 (insignificant) to 5 (major role).

Please tick the appropriate answers:

Note: Please do not tick if the listed technology is not relevant for your daily business

	1	2	3	4	5
ICT					
- Driver-assistance Systems (ACC;ESP)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- e-Learning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Monitoring (on board computer)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Transport optimising	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GREENING					
- Electric-drive related technologies (e.g. hybrid; parallel hybrid; battery)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- The usage of alternative fuels (e.g. natural gas; hydrogen; bio fuels)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CO-MODALITY					
- Integrated ticketing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- New generation of intermodal terminals	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- RFID, electronic seals, scanning techniques, automation of administrative compliance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Logistics-platforms (e.g. TIMOCOM, Box24, Logintrans)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
SAFETY & SECURITY					
- Personal means of transport and cargo excess control (e. g. barcode systems)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Location tracking and monitoring systems (e. g. application with GPS; video systems ;RFID; traffic security camera)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Safety Systems (dangerous goods monitoring systems)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:					
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

2.2 Does your organisation work in close relationship with other ones such as Countries, Province, Region etc?

yes no

2.3 If yes, how does your mission, goals and activities differentiate?

Section 3: Diffusion of innovation

3.1 How important are innovations for your organisation?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.2 How do you convey information concerning innovation?

Having a booth in trade fairs and exhibitions	<input type="checkbox"/>
Being the speaker in conferences, workshops or seminars	<input type="checkbox"/>
Publishing articles in trade journals	<input type="checkbox"/>
Writing information sheets for networks and / or innovative clusters	<input type="checkbox"/>
Cooperating with universities and / or research centres	<input type="checkbox"/>
Other:	<input type="checkbox"/>
Organising technical training courses	<input type="checkbox"/>
Being the contact point for interested companies	<input type="checkbox"/>
Organising of information day on upcoming calls for proposal	<input type="checkbox"/>
Other:	<input type="checkbox"/>

3.4 What is your motivation for innovation?

	1	2	3	4	5
Factors for innovation					
Improvement of the situation of SMEs while increasing its competitiveness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Combat / limit the effects of the climate change and pollution	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.5 Do you have a contact person or a division boosting innovations? (e.g. Operations Management; R&D or comparable)

yes no

Section 4: Role of networks

4.1 Does your organisation participate in any network?

yes no

4.2 If yes in how many?

≤3 >3

Which ones:

4.3 If no, do you think of dedicating some resources concerning the collaboration in a network?

yes no

4.4 What services are your offering concerning networks?

Please rate the answers listed below from 1 (insignificant) to 5 (major role) and tick the appropriate answers:

	1	2	3	4	5
Support of network services and support for innovation					
Provide information on technological trends	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of new national & European policies (e.g. regulations, laws)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of funding options	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support implementation of mandatory policies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support tools for innovation (e.g. own research facilities, innovation consultancy)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support of market entry of innovative products	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Getting new contacts (R&D and/or business co-operations)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Communication channel for policies / political lobbying	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trainings (innovation, risk management, Intellectual Property Rights)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Working groups on specific themes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.5 How important are networks concerning the establishment of political initiatives in your opinion?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.6 How important are networks concerning the support for the market entry of innovative products and services in your opinion?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section 5: Impact of European and National Policies

5.1 How much do you know about existing European or national funding opportunities?

Please rate below from 1 (nothing) to 5 (a lot) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.2 How much do you know about specific European or national laws and decrees?

Please rate below from 1 (nothing) to 5 (a lot) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.3 How much do you know about specific European or national action plans and guidelines?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.4 Which information channel is relevant for your organisation?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

	1	2	3	4	5
Networks					
Branch association	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sectoral (SME) associations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
European and National Technological platforms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Innovative clusters (i.e. network of universities, R&D performers and companies with a managing authority)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Funding programme National Contact Points	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other channels					
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.5 Has your organisation already participated in a EU Funding Programme?

yes

no (please go to question 5.6)

If yes: Which one(s)?

5.5.1 Which positive experience did you have?

Please, rate these benefits from 1 (minor) to 5 (major) according to the following criteria.

Please tick the appropriate answers in the table below:

	1	2	3	4	5
Skills and know-how					
Enhancement of in-house know-how and skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Collaboration & business contacts					
Set up of new collaborations and business contacts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Improvement of R&D contacts (e.g. universities, research institutes)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Internationalisation					
International collaboration with research institutes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
International business contacts with other organisations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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5.5.2 Do you have any negative experience?

yes no (please go to question 5.7)

5.5.3 If yes: Which negative experience do you have?

Please, rate these disadvantages from 1 (minor) to 5 (major) according to the following criteria. Please tick the appropriate answers in the table below:

	1	2	3	4	5
Project related issues					
Project objectives too general / ambitious	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Complex requirements of the reporting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Consortium related issues					
Inefficient / insufficient communication between the partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Low level of interest in the project of the partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Organisation related issues					
Low level of interest of your own staff in the project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Limited management/administrative know-how	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other issues					
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.6 If you did NOT take part in any European R&D funding programme, please indicate below the reasons for this.

Please rate these reasons from 1 (minor role) to 5 (major role).

	1	2	3	4	5
Administrative barriers					
Administrative barriers (e.g. bureaucracy, complicated application processes, too long time until project approval, complexity etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Limited skills in project management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other					
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.7 Which benefits have you got from complying with regulations?

Please tick the related options

Increased efficiency of the resources (meaning saving time and money for example because of a more seamless way of managing the different departments or because the productivity has improved)	<input type="checkbox"/>
Having to comply with regulations, the tenders we ask to submit make the proponents increase the innovative qualities of the products/services offered	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.8 Is there an influence of European Laws/Regulations concerning your daily business?

yes no (please go to question 5.12)

If yes: Which one(s)?

5.9 To what extent do action plans and guidelines influence your innovation related decisions?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.9.1 If your answer was “4” or “5” please specify how:

5.10 In your opinion, what are the main effects of the political initiatives?

Please tick the corresponding option

Regulation of the market	<input type="checkbox"/>
Liberalisation of the market	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.11 How is your organisation involved in the process of writing regulations?

No involvement at all	<input type="checkbox"/>
Gathers and gives inputs from the economic world to policy makers (go to 5.12)	<input type="checkbox"/>
Writes regulations itself	<input type="checkbox"/>

Other:	<input type="checkbox"/>
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5.12 What would you suggest to make your voice be heard more? Please specify....

Section 6: Statistical Information of the organisation

6.1 How many people does your organisation employ?

- less than 10
- less than 50
- less than 250
- more than 250

6.2 Where do you mainly operate?

- at a regional level
- at a national level
- at a European level
- at a worldwide level

Final comment:

Questionnaire for companies

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The main objectives of the POSMETRANS survey are to get answers concerning the following questions:

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Section 4:	Role of networks
Section 5:	Impact of European and National Policies
Section 6:	Statistical information of the company

17-11-2010

Section 1: Company data

Name of the company:	
Street:	
Town:	
Representative's name:	
Position:	
Email:	
Phone:	
Fax:	
Website:	
Date of interview:	
Interviewer's name:	

The questionnaire was administered by:

- Personal interview (face-to-face)
- Telephone interview
- By mail

Section 2: Technology profile

2. Which innovative technology mentioned below does your company deploy?

Please rate the technologies listed below from 1 (insignificant) to 5 (major role).

Please tick the appropriate answers:

Note: Please do not tick if the listed technology is not relevant for your daily business

	1	2	3	4	5
ICT					
- Driver-assistance Systems (ACC;ESP)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- e-Learning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Monitoring (on board computer)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Transport optimising	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-					
GREENING					
- Electric-drive related technologies (e.g. hybrid; parallel hybrid; battery)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- The usage of alternative fuels (e.g. natural gas; hydrogen; bio fuels)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-					
CO-MODALITY					
- Integrated ticketing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- New generation of intermodal terminals	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- RFID, electronic seals, scanning techniques, automation of administrative compliance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Logistics-platforms (e.g. TIMOCOM, Box24, Logintrans)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-					
SAFETY & SECURITY					
- Personal means of transport and cargo excess control (e. g. barcode systems)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Location tracking and monitoring systems (e. g. application with GPS; video systems ;RFID; traffic security camera)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Safety Systems (dangerous goods monitoring systems)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-					
Other:					
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section 3: Diffusion of innovation

3.1 How important are innovations for your company?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.2 How do you get information concerning innovation?

Visit of trade fairs and exhibitions	<input type="checkbox"/>
Visit of conferences, workshops or seminars	<input type="checkbox"/>
Constant research in trade journals	<input type="checkbox"/>
Membership in networks and / or innovative clusters	<input type="checkbox"/>
Relationships with universities and / or research centres	<input type="checkbox"/>
Other:	<input type="checkbox"/>

3.3 What are your activities qualifying the employees for innovation?

Attendance at training courses	<input type="checkbox"/>
Constant in-house trainings	<input type="checkbox"/>
Adoption of e-learning software in the company	<input type="checkbox"/>
Other:	

3.4 What is your motivation for innovation?

	1	2	3	4	5
Factors for innovation					
Necessity of complying with regulations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Incentive tax	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Customers' demands	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public funds	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Need to increase the competitiveness of the company	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.6 What is in your opinion the percentage of innovations concerning your company which did not find implementation on the market?

- < 20%
- 20% - < 40%
- 40% - < 60%
- 60% - < 80%
- 80% - 100%

3.7 In your opinion, what are the main difficulties encountered by your company in performing R&D activities?

Please rate the obstacles listed below from 1 (insignificant) to 5 (major role) and tick the appropriate answers:

	1	2	3	4	5
Skills and know-how					
Lack of qualified personnel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Do not know R&D performers to whom ask for help (for example Universities and research centres)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Financial barriers					
Lack of internal co-financing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Difficult access to Venture Capital	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Funding programmes related barriers					
Insufficient access to information on R&D funding programmes and awareness of the right and most appropriate ones	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lack of time and/or internal resources to dedicate to the writing projects and to the management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:					
External barriers					
Difficulties in finding cooperation partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:					

3.8 Do you have a contact person or a division boosting innovations? (e.g. Operations Management; R&D or comparable)

yes no

3.9 Do you have an innovation strategy/process implemented in your company?

yes no

3.10 If yes: How does it look like?

3.11 Why do innovations sometimes just remain ideas and are not sold (in case of products) or implemented (in case of process innovations)?

Section 4: Role of networks

4.1 In which network does your company participate? Please tick the related options

Branch association	<input type="checkbox"/>
Sectoral (SME) associations	<input type="checkbox"/>
European and National Technological platforms	<input type="checkbox"/>

Innovative clusters (i.e. network of universities, R&D performers and companies with a managing authority)	<input type="checkbox"/>
Funding programme National Contact Points	<input type="checkbox"/>
National ministries	<input type="checkbox"/>
Chambers of commerce	<input type="checkbox"/>
Other:	<input type="checkbox"/>

4.2 What are your demands concerning network services?

Please rate the answers listed below from 1 (insignificant) to 5 (major role) and tick the appropriate answers:

	1	2	3	4	5
Demands of network services and support for innovation					
Provide information on technological trends	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of new national & European policies (e.g. regulations, laws)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of funding options	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support implementation of mandatory policies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support tools for innovation (e.g. own research facilities, innovation consultancy)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support of market entry of innovative products	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Getting new contacts (R&D and/or business cooperation)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Communication channel for policies / political lobbying	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trainings (innovation, risk management, Intellectual Property Rights)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Working groups on specific themes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.3 Which services does your company use and what are the advantages for your company being a member of the network?

Please rate the answers listed below from 1=service is not available, 2=service is available but not used, 3= service is used on demand, 4= service is used continuously, 5=service is part of our strategy:

	1	2	3	4	5
Actual used services and support for innovation					
Provide information on technological trends	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of new national & European policies (e.g. regulations, laws)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of funding options	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support implementation of mandatory policies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support tools for innovation (e.g. own research facilities, innovation consultancy)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support of market entry of innovative products	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Getting new contacts (R&D and/or business cooperation)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Communication channel for policies / political lobbying	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trainings (innovation, risk management, Intellectual Property	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Rights)					
Working groups on specific themes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.6 How important are networks concerning the establishment of political initiatives in your opinion?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.7 How important are networks concerning the support for the market entry of innovative products and services in your opinion?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section 5: Impact of European and national Policies

5.1 How much do you know about existing European or national funding opportunities?

Please rate below from 1 (nothing) to 5 (a lot) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.2 How much do you know about specific European or national laws and decrees?

Please rate below from 1 (nothing) to 5 (a lot) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.3 How much do you know about specific European or national action plans and guidelines?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.4 Which kind of policy does affect your daily business and to what extent? Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

	1	2	3	4	5
Impact of policies on daily business & innovation of companies					
Funding programmes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Law/Regulation (= mandatory)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Action plans/Guidelines (= not mandatory)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.5 Which information channel is relevant for your company?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

	1	2	3	4	5
Networks					

Branch association	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sectoral (SME) associations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
European and National Technological platforms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Innovative clusters (i.e. network of universities, R&D performers and companies with a managing authority)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Funding programme National Contact Points	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public authorities					
National ministries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chambers of commerce	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.6 Have you already participated in an EU Funding Programme?

yes no (please go to question 5.7)

If yes: Which one(s)?

5.6.1 Which positive experience did you have?

Please, rate these benefits from 1 (minor) to 5 (major) according to the following criteria. Please tick the appropriate answers in the table below:

	1	2	3	4	5
Skills and know-how					
Enhancement of in-house know-how and skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Collaboration & business contacts					
Set up of new collaborations and business contacts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Improvement of R&D contacts (e.g. universities, research institutes)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Economic benefits					
Higher competitiveness/ Increasing profitability and profits	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Internationalisation					
International collaboration with other research institutes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
International business contacts with other companies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.6.2 Do you have any negative experience?

yes no (please go to question 5.8)

5.6.3 If yes: Which negative experience do you have?

Please, rate these disadvantages from 1 (minor) to 5 (major) according to the following criteria. Please tick the appropriate answers in the table below:

	1	2	3	4	5
Project related issues					
Project objectives too general / ambitious	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Complex requirements of the reporting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Consortium related issues					
Inefficient / insufficient communication between the partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Low level of interest in the project of the partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Company related issues					
Low level of interest of your own staff in the project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Limited management/administrative know-how	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other issues					
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.7 If you did NOT take part in any European R&D funding programme, please indicate below the reasons for this.

Please rate these reasons from 1 (minor role) to 5 (major role).

	1	2	3	4	5
Administrative barriers					
Administrative barriers (e.g. bureaucracy, complicated application processes, too long time until project approval, complexity etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Financial barriers					
Low funding rate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Difficulties in obtaining credits / furnish the required bank guarantee etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
External barriers					
Little information about R&D funding programmes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unfavourable economic conditions so that business thoughts are more related to carry out everyday activities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Programme goals not well adapted to the specific needs of SMEs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
In-house barriers					
Limited skills in project management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other					
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.8 Is there an influence of European Laws/Regulations concerning your daily business?

yes

no (please go to question 5.12)

If yes: Which one(s)?

5.9 Which benefits have you got from complying with regulations?

Please tick the related options

Increased efficiency of the resources (meaning saving time and money for example because of a more seamless way of managing the different departments or because the productivity has improved)	<input type="checkbox"/>
Increased market share and so company income	<input type="checkbox"/>
New inputs for carrying out further research activities (like a foresight exercise). In this way the firm is not a "follower" anymore but may become a pioneer in research	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.10 What are the difficulties for your company complying with the legal requirements (law and regulations)?

Please tick the related options

Lack of knowledge on how exactly to implement them	<input type="checkbox"/>
Competitive disadvantage for the company (e.g. SMEs)	<input type="checkbox"/>
Increased costs for the company	<input type="checkbox"/>
Increased bureaucracy	<input type="checkbox"/>
Other	<input type="checkbox"/>

5.11 What is your request for better implementation of Laws/Regulations in your company?

Please tick the related options

Organisation of training measures	<input type="checkbox"/>
Organisation of coaching services including e-mail newsletter	<input type="checkbox"/>
Organisation of regional information days	<input type="checkbox"/>
Other	<input type="checkbox"/>

5.12 To what extent do action plans and guidelines influence your innovation related decisions?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.13 If your answer was "4" or "5" please specify how:

5.14 Have you already got information concerning action plans and guidelines?

yes no (please go to question 5.15)

If yes: Which one(s)?

5.15 What is your request to get more and detailed information concerning action plans and guidelines?

Please tick the related options

Organisation of training measures	<input type="checkbox"/>
Organisation of coaching services including e-mail newsletter	<input type="checkbox"/>
Organisation of regional information days	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.16 In your opinion, do the sectoral networks adequately communicate the interest of small and medium sized enterprises (SMEs) to politicians?

yes no

5.17 Does your company feel disadvantaged by the political framework, contrary to the bigger players in the market?

yes no

5.18 In your opinion, what are the main effects of the political initiatives?

Please tick the corresponding option

Regulation of the market	<input type="checkbox"/>
Liberalisation of the market	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.19 Is your company an active member in an advisory council at European or at national level?

yes no

If yes: Which ones?

Participation in European consultations (e.g. online consultation)	<input type="checkbox"/>
Membership in European associations or other groupings (e.g. member of ETPs)	<input type="checkbox"/>
Membership in national associations (e.g. member of a sectoral union)	<input type="checkbox"/>
Other:	<input type="checkbox"/>

Section 6: Statistical Information of the company

6.1 How many people does your company employ?

- less than 10
- less than 50
- less than 250
- more than 250

6.2 Where do you mainly operate?

- at a regional level
- at a national level
- at a European level
- at a worldwide level

6.3 What is the RTD activity/turnover % considering your last balance sheet (year 2009)?

- less than 5%
- less than 10%
- less than 20%
- more than 20%

Final comment:

Questionnaire for networks

Project summary

POSMETRANS is a Coordination and Support Action funded by the European Commission within the scope of the Seventh Framework Programme (FP 7). It aims at promoting sustainable surface transport by providing policy support for innovative technologies and processes in transport.

On the basis of an international network consisting of six partners from five different countries, POSMETRANS will explore the efficiency of European policy measures for innovation in the transport sector with special focus on Small- and Medium sized Enterprises (SMEs).

Our strategy

POSMETRANS partners are convinced that an improvement of the current situation in surface transport goes through the elaboration of a conceptual framework for European policy makers. After innovative technologies and policy measures are identified, a Strengths, Weaknesses, Opportunities and Threats (SWOT) analysis will be performed by interviewing innovative key players. Best practice will be thus identified and then validated by an expert panel. This will lead to the elaboration of recommendations to the European Commission.

POSMETRANS Survey

One of the most important part of the POSMETRANS survey is the development of four different questionnaires adapted to different key players (e.g. companies, RTD institutes, networks and organisations/institutions like public bodies).

Main objectives

The main objectives of the POSMETRANS survey are to get answers concerning the following questions:

1. How does innovation spread into the market?
2. How is the influence of networks on the stimulation of the innovation process?
3. How is the impact of European and national policy measures?

Table of contents

The questionnaire consists of different sections:

- Section 1: Network data
- Section 2: Technology profile
- Section 3: Diffusion of innovation
- Section 4: Impact of European and National Policies
- Section 5: Statistical information of the network

17-11-2010

Section 1: Network data

Name of the network:	
Street:	
Town:	
Representative's name:	
Position:	
Email:	
Phone:	
Fax:	
Website:	
Date of interview:	
Interviewer's name:	

The questionnaire was administered by:

- Personal interview (face-to-face)
- Telephone interview
- By mail

Section 2: Technology profile

2. Which innovative technology mentioned below does your company deploy?

Please rate the technologies listed below from 1 (insignificant) to 5 (major role).

Please tick the appropriate answers:

Note: If the listed technologies are not relevant for your daily business than do not tick!

	1	2	3	4	5
ICT					
- Driver-assistance Systems (ACC;ESP)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- e-Learning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Monitoring (on board computer)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Transport optimising	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GREENING					
- Electric-drive related technologies (e.g. hybrid; parallel hybrid; battery)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- The usage of alternative fuels (e.g. natural gas; hydrogen; bio fuels)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CO-MODALITY					
- Integrated ticketing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- New generation of intermodal terminals	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- RFID, electronic seals, scanning techniques, automation of administrative compliance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Logistics-platforms(e.g. TIMOCOM, Box24,Logintrans)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
SAFETY & SECURITY					
- Personal means of transport and cargo excess control (e. g. barcode systems)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Location tracking and monitoring systems (e. g. application with GPS; video systems ;RFID; traffic security camera)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Safety Systems (dangerous goods monitoring systems)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:					
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section 3: Diffusion of innovation

3.1 How important are innovations for your network?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.2 How do you get information concerning innovation?

Visit of trade fairs and exhibitions	<input type="checkbox"/>
Visit of conferences, workshops or seminars	<input type="checkbox"/>
Constant research in trade journals	<input type="checkbox"/>
Membership in innovative clusters	<input type="checkbox"/>
Relationships with universities and / or research centres	<input type="checkbox"/>
Other:	<input type="checkbox"/>

3.3 What are your activities qualifying the employees for innovation?

Attendance to training courses	<input type="checkbox"/>
Constant in-house trainings	<input type="checkbox"/>
Adoption of e-learning software in the network and share with the members	<input type="checkbox"/>
Other:	<input type="checkbox"/>

3.4 What is your motivation for innovation?

	1	2	3	4	5
Factors for innovation					
Necessity of complying with regulations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Incentive tax	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Customers' demands	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public funds	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Need to increase the network	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.6 What is in your opinion the percentage of innovations concerning your network which did not find implementation on the market?

- < 20%
- 20% - < 40%
- 40% - < 60%
- 60% - < 80%
- 80% – 100%

3.7 In your opinion, what are the main difficulties encountered by the members of your network in performing R&D activities?

Please rate the obstacles listed below from 1 (insignificant) to 5 (major role) and tick the appropriate answers:

	1	2	3	4	5
Skills and know-how					
Lack of qualified personnel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Do not know R&D performers to whom ask for help (for example Universities and research centres)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Financial barriers					
Lack of internal co-financing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Difficult access to Venture Capital	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Funding programmes related barriers					
Insufficient access to information on R&D funding programmes and awareness of the right and most appropriate ones	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lack of time and/or internal resources to dedicate to the writing projects and to the management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
External barriers					
Difficulties in finding cooperation partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:					

3.8 Do you have a contact person or a division boosting innovations? (e.g. Operations Management; R&D or comparable)

yes no

3.9 Do you have an innovation strategy/process implemented in your network?

yes no

3.10 If yes: How does it look like?

3.11 Why do innovations sometimes just remain ideas and are not sold (in case of products) or implemented (in case of process innovations)?

Section 4: Impact of European and national Policies

4.1 How much do you know about existing European or national funding opportunities?

Please rate below from 1 (nothing) to 5 (a lot) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.2 How much do you know about specific European or national laws and decrees?

Please rate below from 1 (nothing) to 5 (a lot) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.3 How much do you know about specific European or national action plans and guidelines?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.4 Which kind of policy does affect your daily business and to what extent? Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

	1	2	3	4	5
Impact of policies on daily business & innovation of networks					
Funding programmes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Law/Regulation (= mandatory)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Action plans/Guidelines (= not mandatory)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.5 Which information channel is relevant for your network?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

	1	2	3	4	5
Organisations					
Branch association	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sectoral (SME) associations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
European and National Technological platforms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Innovative clusters (i.e. network of universities, R&D performers and companies with a managing authority)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Funding programme National Contact Points	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public authorities					
National ministries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chambers of commerce	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.6 Have you already participated in an EU Funding Programme?

yes no (please go to question 5.7)

If yes: Which one(s)?

4.6.1 Which positive experience did you have?

Please, rate these benefits from 1 (minor) to 5 (major) according to the following criteria. Please tick the appropriate answers in the table below:

	1	2	3	4	5
Skills and know-how					

Enhancement of the in-house know-how and skills of the members	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Collaboration & business contacts					
Set up of new collaborations and business contacts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Improvement of R&D contacts (e.g. universities, research institutes)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Economic benefits					
Higher competitiveness/ Increasing profitability and profits for the members	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Internationalisation					
International collaboration with other research institutes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
International business contacts with other companies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.6.2 Do you have any negative experience?

yes no (please go to question 4.7)

4.6.3 If yes: Which negative experience did you have?

Please, rate these disadvantages from 1 (minor) to 5 (major) according to the following criteria. Please tick the appropriate answers in the table below:

	1	2	3	4	5
Project related issues					
Project objectives too general / ambitious	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Complex requirements of the reporting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Consortium related issues					
Inefficient / insufficient communication between the partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Low level of interest in the project of the partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Network related issues					
Low level of interest of your own staff in the project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Limited management/administrative know-how	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other issues					
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.7 If you did NOT take part in any European R&D funding programme, please indicate below the reasons for this.

Please rate these reasons from 1 (minor role) to 5 (major role).

	1	2	3	4	5

Administrative barriers					
Administrative barriers (e.g. bureaucracy, complicated application processes, too long time until project approval, complexity etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Financial barriers					
Low funding rate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Difficulties in obtaining credits / furnish the required bank guarantee etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
External barriers					
Little information about R&D funding programmes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unfavourable economic conditions so that business thoughts are more related to carry out everyday activities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Programme goals not well adapted to the specific network needs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
In-house barriers					
Limited skills in project management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other					
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.8 Is there an influence of European Laws/Regulations concerning your daily business?

yes no (please go to question 5.12)

If yes: Which one(s)?

4.9 Which benefits have you got from complying with regulations?

Please tick the related options

Increased efficiency of the resources (meaning saving time and money for example because of a more seamless way of managing the different departments or because the productivity has improved)	<input type="checkbox"/>
Increased and better network image before more stakeholders	<input type="checkbox"/>
New inputs for carrying out further research activities (like a foresight exercise). In this way the network drives its members to carry out research activities on topics which may become of outmost importance in the coming years	<input type="checkbox"/>
Other:	<input type="checkbox"/>

4.10 What are the difficulties for your network complying with the legal requirements (law and regulations)?

Please tick the related options

Lack of knowledge on how exactly to implement them	<input type="checkbox"/>
Increased costs for the network	<input type="checkbox"/>
Increased bureaucracy	<input type="checkbox"/>

Other:	<input type="checkbox"/>
--------	--------------------------

4.11 What is your request for better implementation of Laws/Regulations in your company?
Please tick the related options

Organisation of training measures	<input type="checkbox"/>
Organisation of coaching services including e-mail newsletter	<input type="checkbox"/>
Organisation of regional information days	<input type="checkbox"/>
Other:	<input type="checkbox"/>

4.12 To what extent do action plans and guidelines influence your innovation related decisions?
Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.13 If your answer was “4” or “5” please specify how:

4.14 Have you already got information concerning action plans and guidelines?

yes no (please go to question 4.15)

4.14f If yes: Which one(s)?

4.15 What is your request to get more and detailed information concerning action plans and guidelines?
Please tick the related options

Organisation of training measures	<input type="checkbox"/>
Organisation of coaching services including e-mail newsletter	<input type="checkbox"/>
Organisation of regional information days	<input type="checkbox"/>
Other:	<input type="checkbox"/>

4.16 If your answer was “4” or “5” please specify how:

4.17 In your opinion, do the sectoral networks adequately communicate the interest of small and medium sized enterprises (SMEs) to politicians?
yes no

4.18 Does your network feel disadvantaged by the political framework, contrary to other networks?
yes no

4.19 In your opinion, what are the main effects of the political initiatives?

Please tick the corresponding option

Regulation of the market	<input type="checkbox"/>
Liberalisation of the market	<input type="checkbox"/>
Other:	<input type="checkbox"/>

4.20 Is your network an active member in an advisory council at European or at national level?

yes no

If yes: Which ones?

Participation in European consultations (e.g. online consultation)	<input type="checkbox"/>
Membership in European associations or other groupings (e.g. member of ETPs)	<input type="checkbox"/>
Membership in national associations (e.g. member of a sectoral union)	<input type="checkbox"/>
Other:	<input type="checkbox"/>
	<input type="checkbox"/>

Section 5: Statistical Information of the network

5.1 What was the date of the foundation of the network?

The network was founded in the year:

5.2 What was the foundation character of the network? Please tick the right answer

The network was founded on a voluntary basis	<input type="checkbox"/>
The birth of the network was foreseen as compulsory within a National Research Plan or other mandatory regulation	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.3 Who are the members of your network?

Sort of member	Number	Percentage (if you do not know the number)
SMEs		
Big companies		
Universities		
Research centres		
Public bodies		
All network partners		100 %

5.4 How is the network funded? Please specify

Way of funding	
National funding schemes	
European funding schemes	
Members' fees	
Sponsorships	
Public private partnerships (PPP)	
Present European running projects	

5.5 Is the network direct involved in the policy making process?

yes no

If yes: Which ones?

As external observer for giving inputs	<input type="checkbox"/>
As writers itself	<input type="checkbox"/>
As evaluator	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.6 Does the network have relationships with other ones?

yes

no

If yes: Which ones?

The network is a member of a larger one	<input type="checkbox"/>
The network is the National Platform of a European one	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.7 What kind of activities does the network carry out and what kind of services does it deliver?

Pure joint research activities using common facilities	<input type="checkbox"/>
Policy lobbying / writing	<input type="checkbox"/>
Organisation of brokerage events/company missions/training courses	<input type="checkbox"/>
Promotion of the companies associated	<input type="checkbox"/>
Support in writing R&D projects	<input type="checkbox"/>
Organisation of evaluation sessions of project proposals before they are really submitted	<input type="checkbox"/>
Promotion of technology offers in the domestic market and abroad using for example newsletters and / or alerts	<input type="checkbox"/>
Promotion of technology requests in the domestic market and abroad using for example newsletters and / or alerts	<input type="checkbox"/>
Partner search	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.8 Where do you mainly operate?

- at a regional level
- at a national level
- at a European level
- at a worldwide level

Final comments:

Questionnaire for R&D institutes

Project summary

POSMETRANS is a Coordination and Support Action funded by the European Commission within the scope of the Seventh Framework Programme (FP 7). It aims at promoting sustainable surface transport by providing policy support for innovative technologies and processes in transport.

On the basis of an international network consisting of six partners from five different countries, POSMETRANS will explore the efficiency of European policy measures for innovation in the transport sector with special focus on Small- and Medium sized Enterprises (SMEs).

Our strategy

POSMETRANS partners are convinced that an improvement of the current situation in surface transport goes through the elaboration of a conceptual framework for European policy makers. After innovative technologies and policy measures are identified, a Strengths, Weaknesses, Opportunities and Threats (SWOT) analysis will be performed by interviewing innovative key players. Best practice will be thus identified and then validated by an expert panel. This will lead to the elaboration of recommendations to the European Commission.

POSMETRANS Survey

One of the most important part of the POSMETRANS survey is the development of four different questionnaires adapted to different key players (e.g. companies, RTD institutes, networks and organisations/institutions like public bodies).

Main objectives

The main objectives of the POSMETRANS survey are to get answers concerning the following questions:

1. How does innovation spread into the market?
2. How is the influence of networks on the stimulation of the innovation process?
3. How is the impact of European and national policy measures?

Table of contents

The questionnaire consists of different sections:

Section 1:	Institute data
Section 2:	Technology profile
Section 3:	Diffusion of innovation
Section 4:	Role of networks
Section 5:	Impact of European and National Policies
Section 6:	Statistical information of the institute

Section 1: Institute data

Name of the institute:	
Street:	
Town:	
Representative's name:	
Position:	
Email:	
Phone:	
Fax:	
Website:	
Date of interview:	
Interviewer's name:	

The questionnaire was administered by:

- Personal interview (face-to-face)**
- Telephone interview**
- By mail**

Section 2: Technology profile

2. Which innovative technology mentioned below does your institute develop?

Please rate the technologies listed below from 1 (insignificant) to 5 (major role).

Please tick the appropriate answers:

Note: Please do not tick if the listed technology is not relevant for your daily business

	1	2	3	4	5
ICT					
- Driver-assistance Systems (ACC;ESP)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- e-Learning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Monitoring (on board computer)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Transport optimising	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GREENING					
- Electric-drive related technologies (e.g. hybrid; parallel hybrid; battery)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- The usage of alternative fuels (e.g. natural gas; hydrogen; bio fuels)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CO-MODALITY					
- Integrated ticketing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- New generation of intermodal terminals	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- RFID, electronic seals, scanning techniques, automation of administrative compliance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Logistics-platforms (e.g. TIMOCOM, Box24, Logintrans)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
SAFETY & SECURITY					
- Personal means of transport and cargo excess control (e. g. barcode systems)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Location tracking and monitoring systems (e. g. application with GPS; video systems ;RFID; traffic security camera)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
- Safety Systems (dangerous goods monitoring systems)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:					
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
-	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section 3: Diffusion of innovation

3.1 How important are innovations for your institute?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.2 How do you get information concerning innovation?

Direct contact to the EU commission and/or national ministries	<input type="checkbox"/>
Constant research in scientific journals	<input type="checkbox"/>
Visit of conferences, workshops or seminars	<input type="checkbox"/>
Visit of trade fairs and exhibitions	<input type="checkbox"/>
Membership in networks and / or innovative clusters	<input type="checkbox"/>
Relationships with universities and / or other research centres	<input type="checkbox"/>
Other:	<input type="checkbox"/>

3.3 What are your activities qualifying your staff for innovation?

Attendance to training courses	<input type="checkbox"/>
Constant in-house trainings	<input type="checkbox"/>
Adoption of e-learning software in the institute	<input type="checkbox"/>
Other:	<input type="checkbox"/>

3.4 What is your motivation for innovation?

	1	2	3	4	5
Factors for innovation					
Leading research institute concerning innovation in Europe	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Incentive tax	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Customers' demands	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public funds	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Need to increase the publicity of the institute	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.5 What is in your opinion the percentage of innovations concerning your institution which did not find implementation on the market?

- < 20%
- 20% - < 40%
- 40% - < 60%
- 60% - < 80%
- 80% – 100%

3.6 In your opinion, what are the main difficulties encountered by your institute in performing R&D activities?

Please rate the obstacles listed below from 1 (insignificant) to 5 (major role) and tick the appropriate answers:

	1	2	3	4	5
Skills and know-how					
Lack of qualified personnel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Do not know R&D performers to whom ask for help (for example Universities and other research centres)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Financial barriers					
Lack of internal co-financing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Difficult access to Venture Capital	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Funding programmes related barriers					
Insufficient access to information on R&D funding programmes and awareness of the right and most appropriate ones	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lack of time and/or internal resources to dedicate to the writing projects and to the management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
External barriers					
Difficulties in finding cooperation partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:					
The equipment is too old	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3.7 Do you have an innovation strategy/process implemented in your institute?
 yes no

3.8 If yes: How does it look like?

3.9 Why do innovations sometimes just remain ideas and are not sold (in case of products or new services) or implemented (in case of process innovations)?

3.10 Do you make your research results public and so available to third parties?
 yes no

3.10.1 If yes, which channels do you use?

Publication of scientific articles	<input type="checkbox"/>
Purchase of copyrights	<input type="checkbox"/>
Lecturers and /or technical seminars	<input type="checkbox"/>

Dissemination through the web site	<input type="checkbox"/>
Other:	<input type="checkbox"/>

Section 4: Role of networks

4.1 Does your institution participate in any network?

yes no

4.2 If yes in how many?

≤3 >3

Which ones:

4.3 If no, do you think of dedicating some resources concerning the collaboration in a network?

yes no

4.4 What are your demands concerning network services?

Please rate the answers listed below from 1 (insignificant) to 5 (major role) and tick the appropriate answers:

	1	2	3	4	5
Demands of network services and support for innovation					
Provide information on technological trends	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of new national & European policies (e.g. regulations, laws)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of funding options	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support implementation of mandatory policies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support tools for innovation (e.g. own research facilities, innovation consultancy)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support of market entry of innovative services and/or products	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Getting new contacts (R&D and/or business cooperation)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Communication channel for policies / political lobbying	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trainings (innovation, risk management, Intellectual Property Rights)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Working groups on specific themes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.5 Which services does your institute use and what are the advantages for your institution being a member of the network?

Please rate the answers listed below from 1=service is not available, 2=service is available but not used, 3= service is used on demand, 4= service is used continuously, 5=service is part of our strategy:

	1	2	3	4	5

Actual used services and support for innovation					
Get information on technological trends	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of new national & European policies (e.g. regulations, laws)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Information in regard of funding options	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support implementation of mandatory policies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support tools for innovation (e.g. other and complementary research facilities, innovation consultancy)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Support of market entry of innovative products	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Getting new contacts (R&D and/or business cooperation)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Communication channel for policies / political lobbying	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trainings (innovation, risk management, Intellectual Property Rights)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Working groups on specific themes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.6 How important are networks concerning the establishment of political initiatives in your opinion?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4.7 How important are networks concerning the support for the market entry of innovative products and services in your opinion?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section 5: Impact of European and National Policies

5.1 How much do you know about existing European or national funding opportunities?

Please rate below from 1 (nothing) to 5 (a lot) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.2 How much do you know about specific European or national laws and decrees?

Please rate below from 1 (nothing) to 5 (a lot) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.3 How much do you know about specific European or national action plans and guidelines?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

1	2	3	4	5
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.4 What kind of policy does affect your daily business and to what extent?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

	1	2	3	4	5
Impact of policies on daily business & innovation processes					
Funding programmes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Law/Regulation (= mandatory)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Action plans/Guidelines (= not mandatory)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.5 Which information channel is relevant for your institution?

Please rate below from 1 (insignificant) to 5 (very important) and tick the appropriate item:

	1	2	3	4	5
Networks					
European and National Technological platforms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Innovative clusters (i.e. network of universities, other R&D performers)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Funding programme National Contact Points	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public authorities					
EU Commission	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
National ministries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.6. Do you know the Joint Research Centre?

yes no

5.6.1 If yes, what kind of relationship does it exist? Please specify

5.7 Have you already participated in an EU Funding Programme?

yes no (please go to question 5.9)

5.7.1 If yes: Which one(s)?

5.7.2 Which positive experience did you have?

Please, rate these benefits from 1 (minor) to 5 (major) according to the following criteria. Please tick the appropriate answers in the table below:

	1	2	3	4	5
Skills and know-how					
Enhancement of in-house know-how and skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of complementary lab facilities to use for R&D activities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Collaboration & business contacts					
Set up of new collaborations and business contacts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Improvement of R&D contacts (e.g. universities, research institutes)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Economic benefits					
Increased profits by purchasing the know-how acquired	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Internationalisation					
International collaboration with other research institutes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
International business contacts with other companies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.8 Do you have any negative experience?
 yes no (please go to question 5.9)

5.8.1 If yes: Which negative experience do you have?

Please, rate these disadvantages from 1 (minor) to 5 (major) according to the following criteria. Please tick the appropriate answers in the table below:

	1	2	3	4	5
Project related issues					
Project objectives too general / ambitious	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Complex requirements of the reporting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Consortium related issues					
Inefficient / insufficient communication between the partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Low level of interest in the project of the partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Institution related issues					
Low level of interest of your own staff in the project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Limited management/administrative know-how	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other issues					
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.9 If you did NOT take part in any European R&D funding programme, please indicate below the reasons for this.

Please rate these reasons from 1 (minor role) to 5 (major role).

	1	2	3	4	5
Administrative barriers					
Administrative barriers (e.g. bureaucracy, complicated application processes, too long time until project approval, complexity etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Financial barriers					
Low funding rate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Difficulties in obtaining credits / furnish the required bank guarantee etc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

External barriers					
Little information about funding programmes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unfavourable economic conditions so that business thoughts are more related to carry out everyday activities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Programme goals not well adapted to our specific needs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
In-house barriers					
Limited skills in project management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other					
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.10 Is there an influence of European Laws/Regulations concerning your daily business?

yes no (please go to question 5.12)

If yes: Which one(s)?

5.11 In your opinion, what are the main effects of the political initiatives?

Please tick the corresponding option

Regulation of the market	<input type="checkbox"/>
Liberalisation of the market	<input type="checkbox"/>
Other:	<input type="checkbox"/>

5.12 Is your institute an active member in an advisory council at European or at national level?

yes no

5.13.1 If yes: Which ones?

Participation in European consultations (e.g. online consultation)	<input type="checkbox"/>
Membership in European associations or other groupings (e.g. member of ETPs)	<input type="checkbox"/>
Membership in national associations (e.g. member of a research cooperation)	<input type="checkbox"/>
Other:	<input type="checkbox"/>

Section 6: Statistical Information of the institute

6.1 How many people does your institute employ?

- less than 10
 less than 50
 less than 250

more than 250

6.2 Where do you mainly operate?

- at a regional level
- at a national level
- at a European level
- at a worldwide level

Final comments: